



# PRECISION BOILERS



HVJ is the green choice in steam and hot water production

## Precision Leads the Market in High Voltage Electrode Boiler Production

Have you heard about Precision's technologically advanced High Voltage Electrode Boiler? Precision Boiler has applied its most advanced engineering resources and its quality driven manufacturing techniques to bring electric boiler users, the most advanced, highest reliability and best quality boiler in the industry. These advanced HVJ boilers feature:

- Higher Efficiency-99.5% at 100% output
- Better Steam Quality-99.95% Pure
- Environmentally Friendly-No Products of Combustion
- Rapid Startup and Response
- Full Modulation-0%-100% Output
- Safe Design-No Catastrophic Failure
- Lower Operating and Maintenance Cost

These are just a few of the key features of the HVJ boiler. To learn more about this highly advanced boiler, contact Precision Boilers' Product Specialists at 423-587-9390 xt. 228.

Precision's new ownership and management set the stage

## A Market Leading Vision In Industrial Boilers and Boiler Room Products

Source Capital, LLC's ([www.SourceCap.com](http://www.SourceCap.com)) recent acquisition of Precision Boiler and engagement of Chief Executive Officer, George Gialenios strengthens Precision Boilers goal of being a market leader in Industrial Boilers and Boiler Room Products.

George has over 25 years of senior management experience with particular expertise in strategic business growth, revitalizing operations, and developing continuous improvement cultures. "We are excited that George's background in the pharmaceutical industry as well as his West Point education and discipline will enhance our ability to develop a modernized company capable of leading the industry in quality and service", says Tom Harbin, Precision Boilers' Chairman of the Board.

George and his management team have already begun organizational enhancements designed to ensure Precision's market leading position. Initial performance and profitability initiatives are focused on:

- ◆ Improving Product Design and Engineering to ensure Precision's products are the most technologically advanced in the industry
- ◆ Enhancing the Commercial Strategy to facilitate
  - Greater Independent Sales Representative (ISRs) support
  - Improved marketing programs designed to drive unsolicited sales leads

- Emphasized post production service philosophy to guarantee customer satisfaction
- ◆ Developing a continuous improvement culture by optimizing the ISO quality system
- ◆ Driving "Data Driven Decision Making" supported by system and performance metrics

These are just a few of the programs designed to establish Precision Boilers as the industrial boiler and boiler products market leader.



Precision Boiler invites its ISR network to join them for a management meeting and presentation at the 2011 AHR Expo in Las Vegas. George and the management team will share the company's vision and accomplishments. An agenda, further detailing the company's presentation and discussion topics will be released next month. If you have any questions or topic suggestions regarding the presentation and meeting, please feel free to contact John Stupiec at 423-736-9809. For those not able to attend the presentation and meeting in person, Precision will support remote collaboration via a web based video session.